



IMPACT & INFLUENCE IN A HYBRID WORLD

We offer open and in-house training aimed at increasing self-awareness and confidence in a hybrid world. Facilitated by experienced trainers, the programme is delivered virtually over 4 x 2-hour modules.

ONLY £349PP

For in-house training, [contact us here](#).

WHAT'S INCLUDED?

SELF-AWARENESS AND EMOTIONAL INTELLIGENCE

- Understanding your natural personality preferences and their impact on others
- Building rapport and communicating effectively
- Emotional intelligence and building trust
- Remote visibility and managing your personal brand

Post-work: Personal brand worksheet

HIGH PERFORMANCE HABITS

- Accommodating values and aspirations
- Balancing importance and urgency
- Responsible autonomy
- Resilience and wellbeing

Post-work: Personal and professional goal setting, time management tracker

INFLUENCING, ASSERTING AND NEGOTIATION SKILLS

Pre-work: Review the feedback video

- High persuasion communication
- Balancing assertiveness and collaboration
- Comfort with conflict
- Courageous negotiations

Post-work: Carry out a stakeholder and influencer evaluation and consider how you might build relationships with key stakeholders in your organisation

INNOVATION AND VIRTUAL COLLABORATION

- Creativity and problem-solving skills
- Collaborating with hybrid teams
- Building virtual networks
- Career planning

ADDITIONAL BENEFITS:

- Personalised 360 feedback report
- Access to our Academy Management E-Learning
- Free People Management e-book
- 30% off additional books, materials or courses
- Access to Impact and Influence WhatsApp networking group

Book Places Here

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A fantastic course for anyone looking for a real confidence boost! All the sessions were highly engaging and very well thought out, providing plenty of practical tips and tools for me to use. A great opportunity to meet other like-minded professionals (virtually) too!

—GEMMA SALKIN, PEOPLE MANAGER, TECH COMPANY

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